



**NORTHEAST
EXTENSION
RISK
MANAGEMENT
EDUCATION**



National Institute of Food and Agriculture
U.S. DEPARTMENT OF AGRICULTURE

Competitive Grants Applicant Training Webinar

Thursday, October 8th, 2026

2:00 p.m.



EXTENSION RISK MANAGEMENT EDUCATION



NORTHEAST
EXTENSION
RISK
MANAGEMENT
EDUCATION

Competitive Grants Applicant Training Webinar

- 2027 Education Grants
- 2027 Underutilization of Crop Insurance Grants
- 2027 Exploratory Grants

Application Deadline: Thursday, November 12, 2026



EXTENSION RISK MANAGEMENT EDUCATION



NORTHEAST
EXTENSION
RISK
MANAGEMENT
EDUCATION

Competitive Grants Applicant Training Webinar

Participants' microphones should be muted.
Please use the chat function to ask questions.



EXTENSION RISK MANAGEMENT EDUCATION

What will be covered?

- Extension Risk Management Education Overview
- Northeast ERME Overview
- Notice of Funding Opportunity and regional priorities:
 - Education Projects
 - Underutilization of Crop Insurance Projects
 - Exploratory Projects
- Evaluation Criteria
- Website Navigation
- Completing the Proposal



ERME Overview

- Legislative mandate in Agricultural Risk Protection Act of 2000
- Education for producers in the “full range of risk management activities”

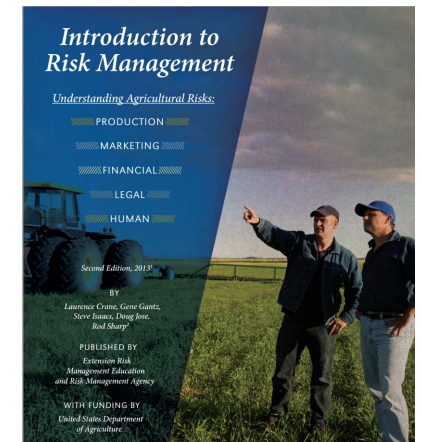
ERME Mission

Educating America’s farmers and ranchers to manage the unique risks of producing food for the world’s table.



ERME Risk Categories

- Risk, specifically agricultural risk, falls into 5 categories for the purpose of the ERME program:
 - Production
 - Marketing
 - Financial
 - Legal
 - Human
- ERME funds programs that are designed to educate producers about risk management tools and strategies so they can achieve specified risk management outcomes.



Definitions of Risk Categories

Production Risk – Any production-related activity or event with a range of possible outcomes which could limit ag producers' ability to achieve their financial goals is a production risk.

Marketing Risk – Marketing is the part of a farm business that transforms production activities into financial success. Marketing risk is any market related activity or event that leads to the variability of prices ag producers receive for their products or pay for production inputs.

Financial Risk – Financial risk encompasses those risks that threaten the financial health of the business, including: 1) Capital cost and availability; 2) Ability to meet on-time cash flow needs; 3) Ability to maintain and grow equity; and 4) Ability to absorb short-term financial shocks.

Legal Risk – Legal risk involves commitments that have legal implications, such as production activities that fail to take appropriate safety precautions, marketing products which can involve contract laws and human issues dealing with employer/employee rules.

Human Risk – Human risk management is the ability to keep all people who are involved in the business safe, satisfied and productive such as: 1) Human health and well-being; 2) Family and business relationships; 3) Employee management; and 4) Transition planning.



Aspirational Goals*

Area of Risk	Aspirational Goal
Production Risk	Enhance understanding of yield variability, insurance products, technology, diversification and management systems to control costs and improve farm or ranch income.
Marketing Risk	Improve producer understanding and use of commodity price risk management, product (niche) marketing strategies, differentiated (branding) marketing focus and relationship marketing to enhance farm or ranch viability.
Financial Risk	Grow farmer and rancher capacity to address strategic business planning, production cost management, recordkeeping analysis, asset management and financial planning to enhance cash flow, profitability and financial performance.
Legal Risk	Cultivate farmer and rancher ability to address business organization, contracts, regulatory policies and liability issues to manage businesses' legal risk exposure.
Human Risk	Develop farmer and rancher understanding of employee recruitment, retention and management; internal and external business communication; business transition and farm safety systems to improve business and worker success.

*refer to page 4/5 of the ERME NOFO



What are ERME Proposed Outcomes?

- Measurable and verifiable risk management actions that participants understand, develop, or implement
- Within six to 18 months
- With long-term impacts



What are Long-Term Impacts?

- Projects that help participants learn, achieve, or apply “best risk management practices”.
- Methods and indicators that measure the use of these practices help document the potential for long-term impact.



ERME Awards

A grant awarded is **an investment** made by the ERME program to help producers achieve the proposed risk management outcomes.



ERME Return on Investment

Return on Investment is defined as (documented*) changed behavior or actions taken by participants resulting in increased ability to manage risk.

*Documented participant actions or behavior changes are reported as outcomes and as success stories.



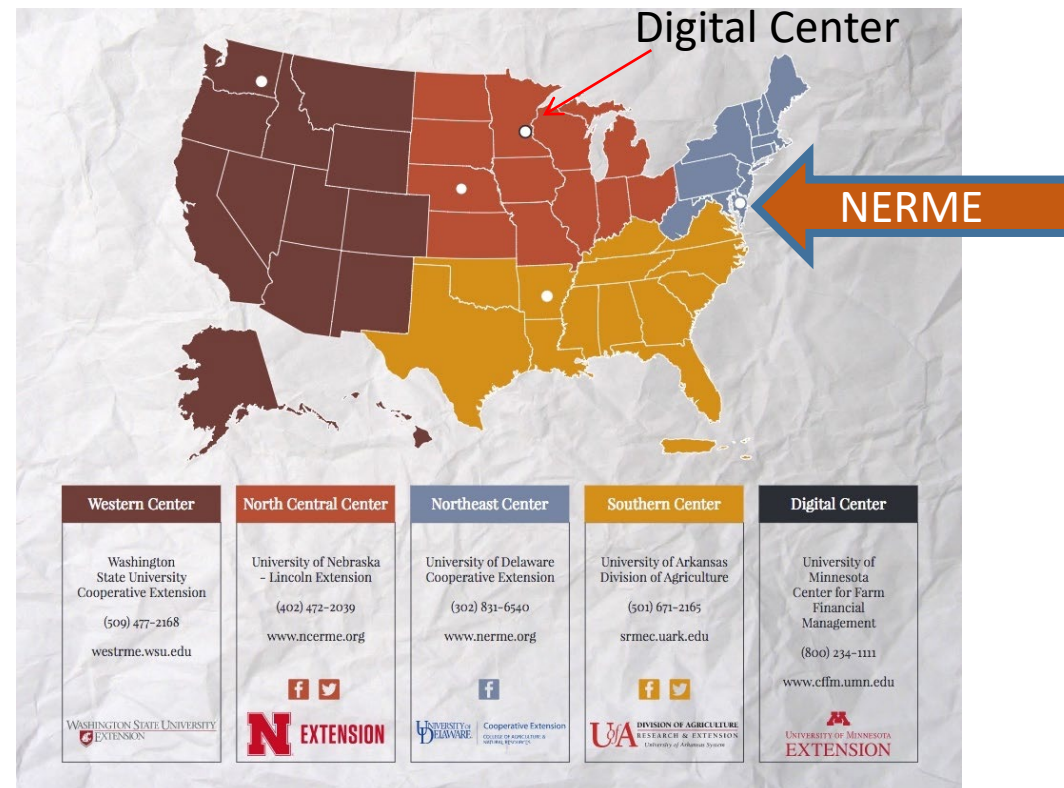


Northeast Extension Risk Management Education Center (NERME)

- One of four regional ERME Centers across the U.S.
- University of Delaware, College of Ag & Natural Resources
- Administers a competitive grants program in the 12 states and the District of Columbia
- Supported by funding from USDA National Institute of Food and Agriculture (NIFA).



Northeast Extension Risk Management Education Center



EXTENSION RISK MANAGEMENT EDUCATION

Northeast Extension Risk Management Education Center

The Northeast Extension Risk Management Education Center serves 12 states:

Connecticut, Delaware, Maine, Maryland, Massachusetts,
New Hampshire, New Jersey, New York, Pennsylvania,
Rhode Island, Vermont, West Virginia **and** Washington DC



Northeast Extension Risk Management Education Center

Laurie Wolinski – Director – lgw@udel.edu

Michelle McCullough – Program Coordinator – mmccull@udel.edu

Jill Shilling – Administrative Assistant – jilshill@udel.edu



Notice of Funding Opportunity (NOFO)



NOFO (3 choices)

2027 Risk Management Education Project Applications – up to \$75,000

2027 Underutilization of Crop Insurance Project Applications – up to \$100,000

2027 Exploratory Project Applications – up to \$10,000



Education Applications

Education Applications: Projects can address any of the five areas of risk (up to \$75,000)

- To help producers achieve measurable risk management outcomes that will improve their economic viability
- Articulate the primary source of risk faced by their target audience
- Describe producer demand



Underutilization of Crop Insurance

Underutilization of Crop Insurance Project Applications (up to \$100,000)

- Applicants must articulate the primary source(s) of risk faced by their intended project audience and develop training activities that will help those producers take specific actions that generate measurable outcomes from managing these risks.
- Projects outcomes may include strategies other than crop insurance, but proposed educational programming should align with one or more of the five areas of risk.



Exploratory Applications

Exploratory Applications for planning, capacity building, or piloting efforts (up to \$10,000)

- Intended to support planning, development, or pilot project activities that have a goal of establishing an educational program, delivery plan, and collaborative effort leading to a project and that could be proposed for competitive grant funding in the future.



What does Underutilization of Crop Insurance mean?

This program aspires to enhance farm and ranch profitability and economic viability by enabling producers who underutilize crop insurance to successfully manage one or more of the primary sources of ag risk. Key objectives are to help producers who underutilize crop insurance understand the risks inherent in their operation, the methods and tools available to mitigate these risks, how to effectively use these methods and tools, and how to manage risk by implementing these methods and tools.



What does Underutilization of Crop Insurance mean?, cont.

- Applicants must be able to describe who their project audience is and why they underutilized the Federal crop insurance program; including
 - why there is a low level of crop insurance participation and availability;
 - why existing crop insurance products do not provide an effective risk management tool;
 - or why this audience may not normally be reached through typical risk management tools or education offerings.



Regional Priorities

Stakeholder Input

Advisory Council Recommendations



Regional Priorities

- After careful consideration concerning stakeholder input, the Advisory Council and NERME seek applications addressing factors that negatively impact farm profitability and build business knowledge. Priority areas for the education grant programs include Farm Resiliency, Technology and Innovation, Legal Risks Recordkeeping and Financial Skill Building including working with Federal Agencies, and options for Urban Agriculture.



2027 Regional Priorities for Education Applications (pages 9 and 10 of NOFO)

The Advisory Council seeks applications addressing factors that negatively impact farm profitability and build business knowledge. Priority areas for the education grant programs include Farm Resiliency, Technology and Innovation, Recordkeeping, Financial Skill Building and working with Federal Agencies, Legal Risks and options for Urban Agriculture.

Farm Resiliency might include:

- Weather variability and its stress on crops, livestock and people.
- Pests and invasive species
- Labor management
- Market Access and Margins
- Asset protection

Technology and Innovation

Legal Risks

Recordkeeping and Financial Skill Building

Urban Agriculture



2027 Regional Priorities for Underutilization of Crop Insurance Applications

(page 10 of NOFO)

The Advisory Council seeks applications for the delivery of risk management education to agricultural producers who underutilize the Federal Crop Insurance program: including specialty crop producers (fruits, vegetables, tree nuts, dried fruits, horticulture, nursery crops, and floriculture crops). Also included in this category are aquaculture producers and users of dairy risk management policies and programs.

Farm Records and Crop Insurance Literacy
Resiliency and Market Risk
Alternatives to Federal Crop Insurance



2027 Regional Priorities for Exploratory Applications

(page 10 of NOFO)

These smaller, simplified projects provide a unique opportunity to initiate ideas and/or emerging risk topic areas to better address farmer/rancher risk management education needs. Applications in the Exploratory category may align with either the Education priorities, the Underutilized priorities or something entirely different providing the application addresses agriculture risk management in one of the five areas of risk (financial, market, production, legal or human).

The maximum award will be **\$10,000** with a grant duration of 18 months.



Regional Priorities

Longevity of resources developed utilizing grant funds

While ERME funds are not generally used for development of resources, there are situations where that type of activity receives funding, because it has an immediate educational value and use.

If this type of activity is included in the application and some significant portion of the budget is designated for product development, the Advisory Council would encourage applicants to include a statement regarding longevity of the product to be developed and potential for wide application.



Evaluation Criteria



Evaluation Criteria

ERME Educational Application Page 24

Proposed Outcomes	40%
Regional Priorities	10%
Outcomes Verification	10%
Producer Demand	15%
Team/Organizational Capacity & Collaborators	15%
Review of Past Project, Innovative Approach & Wide Application	10%



Evaluation Criteria

Underutilization Applications Page 25

Proposed Outcomes	40%
Regional Priorities	10%
Outcomes Verification	10%
Project Audience	15%
Team/Organizational Capacity & Collaborators	15%
Review of Past Project, Innovative Approach & Wide Application	10%



Evaluation Criteria

ERME Exploratory Application Page 26

Proposed Outcomes	30%
Regional Priorities	10%
Outcomes Verification	10%
Project Narrative	25%
Project Team and Collaborators	15%
Review of Past Project, Innovative Approach & Wide Application	10%



Evaluation Criteria for Education and Underutilized

Proposed Outcomes – 40%*
Maximum of 12

- Single most important factor in funding decisions
- Clear statement of what you “anticipate producers will understand, develop, or implement”
- *Realistic and attainable* estimated producer numbers
- Relative level of rigor associated with producer actions (from understanding to implementing)
- Specific, measurable and verifiable



Evaluation Criteria for Exploratory

Proposed Outcomes – 30%*

Maximum of 6

- Clear statement of what you “anticipate producers will understand, develop, or implement”
- *Realistic and attainable* estimated producer numbers
- Relative level of rigor associated with producer actions
- Specific, measurable and verifiable





RUN A CHECK ON YOUR OUTCOMES

*The results or changes that occur in **participants** as a direct result of a project's activities.*

“SMART” OUTCOMES

- **Specific**
- **Measurable**
- **Achievable**
- **Relevant**
- **Time-Bound**

Who (the target subject) +

Producer action (understand/ develop/ implement)+

What (expected results/ change for participants)



Evaluation Criteria

- What is the goal or what will producers achieve as a result of being exposed to this risk management education?
- What is the producer action?
 - Understand, Develop, Implement
 - “Understand” is the weakest action; “Implement” is the strongest action



Evaluation Criteria

Proposed outcomes are supported by the project steps. Projects steps should not be confused with proposed outcomes. However, the project steps assist project directors toward seeing producers achieve the proposed outcomes.

Information regarding project steps:

<https://sites.google.com/umn.edu/ermervshelp/application-risk-management-education-projects/project-steps>



Evaluation Criteria

Examples of well-written proposed outcomes:

Educating Farmers on Increasing Market Channel Readiness

- Through classroom engagement, participants will increase their **understanding** about how to grow their business by expanding their markets. (Estimated number = 100).
- Participants will **develop** a marketing plan using one or more of the newly learned risk management strategies. (Estimated number = 30).
- Participants will **implement** the new marketing plan to increase exposure of products and reduce financial risks. (Estimated number = 50).



OUTCOMES THAT DON'T PASS THE “CHECK”

Missing the “what changes for participants as a result of this” component

“Participants will listen to and understand their peers’ experience in using blossom thinning in their orchards.”



**“Participants, by engaging with their peers,
increase their understanding of the pros and cons
of blossom thinning in orchards.”**



Photo by Marina Helena Muller on Unsplash





OUTCOMES THAT DON'T PASS THE “CHECK”

Missing the participant focus

“The Hub will strengthen relationships with dairy farm owners in the state, leading to future collaborations on risk management education.”



Discuss in “project notes”, “project summary”, “project reflections” sections of RVS.



COMMON MISTAKES

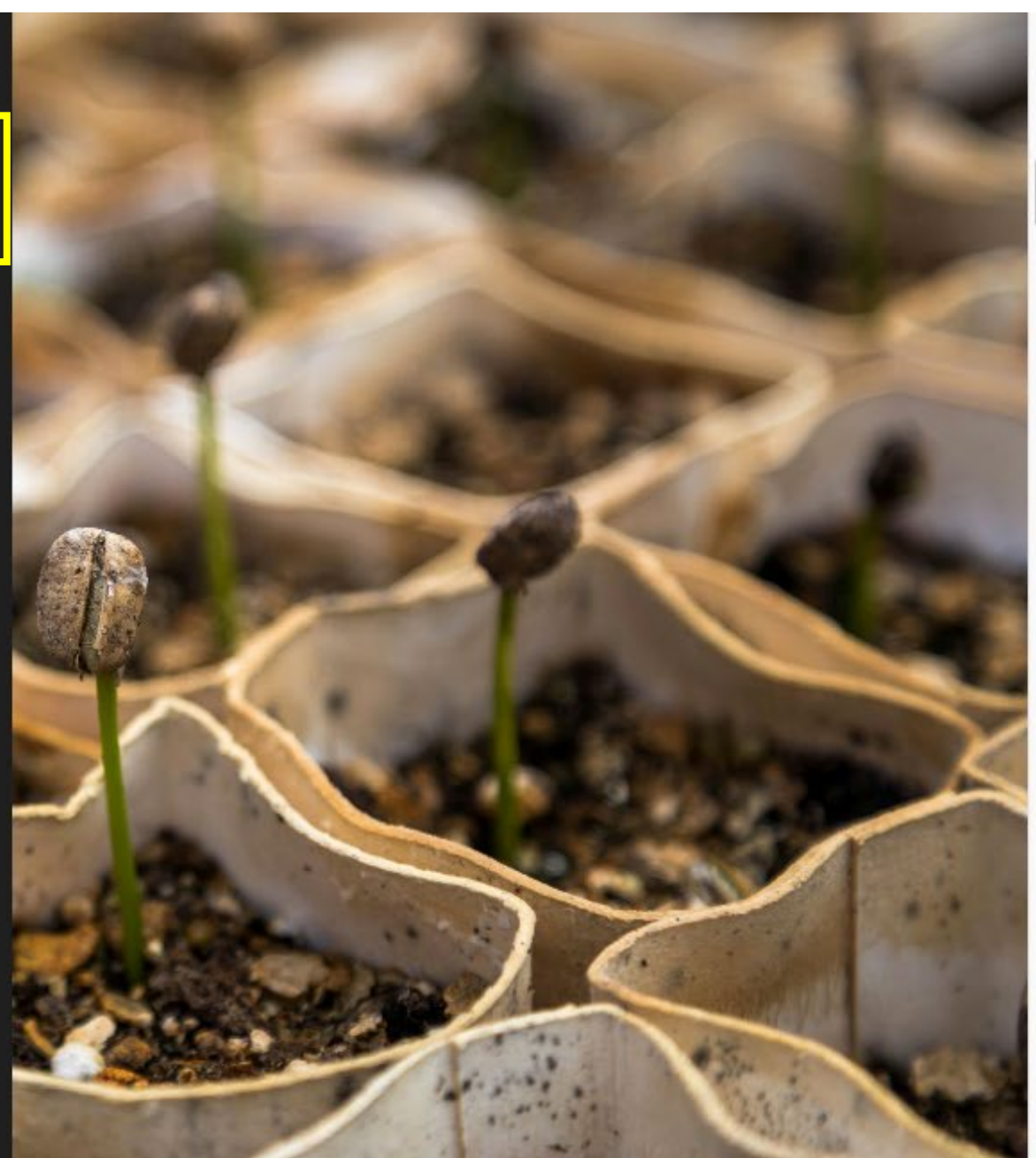
Combining multiple outcomes:

“Producers will understand and implement IPM strategies for pest identification and monitoring.”



“Participants increase their understanding of IPM strategies for pest identification and monitoring.”

“Participants will implement at least one new IPM strategy.”



Evaluation Criteria

These are **NOT** risk management outcomes:

- Producers will attend a workshop on...
- Project team will develop a workbook.
- Educators will be trained to deliver the program.
- An end-of-workshop evaluation will be conducted.
- The Final Report will be submitted.



COMMON MISTAKES

Mistaking activities and outputs for outcomes:

“Producers continue to work regularly with an instructor on data gathering, financial benchmarking, and cover crop risk management education.”



“Producers work regularly with their instructors on financial benchmarking in order to improve their financial benchmarking practices.”



Evaluation Criteria

Outcomes Verification– 10%

How effective is the plan for evaluating and tracking producers progress toward achieving the proposed outcomes?

- How and when will outcomes be measured?
- How will you verify the risk management outcomes were achieved?
- How will you establish & identify indicators for long-term outcomes?



COMMON MISTAKES

Website visits as outcomes:

“Producers will correspond with the project team via website visits, newsletters, emails, texts, and phone calls for additional education.”



Move to “educational contacts” section of RVS.

This is mentioned now as a caution to not include in “how you verify”.

Educational Contacts

Total Meetings:	0
Total Meeting Participants:	0
Total Meeting Participant Hours:	0
Total Webinars:	2
Total Webinar Participants:	557
Total Webinar Participant Hours:	557.00
Total Website Visits:	0
Total Online Course Participants:	0



COMMON MISTAKES

This is mentioned now as a caution to not include in “how you verify”.

Website analytics used as a verification method:

“Participants’ knowledge of farm water management, soil health, and season extension techniques has increased.”

How verified: Pre and post workshop surveys. Document viewer statistics on the website, YouTube Channel, and social media platforms.



Remove website analytics from the “how verified” column. Move this to the “educational contacts” section



COMMON MISTAKES

Project Participation

Total Number of Participants:

Attendance numbers as a verification method:

“First responders’ understanding of agricultural emergency management has increased. ”

How verified: Pre and post workshop surveys. Number of first responders registered for the project and who attend trainings.



This is mentioned now as a caution to not include in “how you verify”.

Remove attendance numbers from the “how verified” column.

Record attendance and participation in “educational contacts” and “project participation” sections in RVS.



Evaluation Criteria

Regional Priorities – 10%

Applications will be evaluated on the degree to which proposed outcomes address regional priorities.

Regional Priorities are listed in the NOFO in the following pages:

2027 Risk Management Education Applications– pages 9 - 10

2027 Underutilization of Crop Insurance Applications – page 10

2027 Exploratory Applications – page 10



Evaluation Criteria

Producer Demand - 15%

- Document the willingness of producers to participate, utilizing for example:
 - survey results
 - follow-up evaluations from prior workshops
 - benchmark information on participants' knowledge level and attitude
- A statement of risk management needs without any evidence of *actual* producer demand will **not** meet the requirements of this criterion.

Project Audience 15%

- Applicant must describe who the producers are that underutilize crop insurance.
- Explain why there is a low level of crop insurance participation and availability.
- Explain why existing crop insurance products do not provide an effective risk management tool.
- Describe why these producer types are not normally reached through other risk management tools or educational efforts.

Producer Demand or Project Audience are not a criteria for Exploratory Applications



Evaluation Criteria

Team/Organizational Capacity & Collaborators – 15%

Equal value attributed to team/organization and collaborators

- Skills, knowledge, and experience of team and organization to effectively deliver risk management education projects.
- Evaluate how well-engaged collaborating public or private organizations will increase the likelihood of farmer/rancher participation. Will collaborators increase likelihood of farmer/rancher participation and strengthen the project?



Evaluation Criteria

NOFO pages 24 - 25

Review of Past Projects, Innovative Approach and Wide Application – 10%

- Innovative approaches to develop or deliver training, materials, or tools.
- The ability to build upon or collaborate with at least two previously funded ERME projects *or* alternatively, how it is a unique and innovative project.
- Can the program and techniques be applied elsewhere?
- Can materials and techniques be adapted to other situations?

Review of Past Projects Innovative Approach Wide Application – 10%

- (i) the extent to which the project employs innovative approaches to develop or deliver training, materials, or tools – how it is a totally unique and innovative project; (ii) how well your proposed project builds upon or collaborates with at least two previously ERME funded projects, or alternatively, how it is a totally unique and innovative project; and (iii) the extent to which the proposed project might have wide application; including adapting materials to specialized audiences, marketing and promotion techniques, eliciting high interest in crop insurance strategies with new methodologies, or other ideas that would enable the project to have wide application.



Budgeting and Unallowable Expenses



Budgeting

NOFO pages 30 - 34

- Be realistic when considering all of your budget items –
Request the amount of funding that will move your project from start to finish without over-budgeting. NIFA expects us (and our subawards) to fully utilize the funding dollars.
- You must budget for travel to Baltimore, MD for Project Director training in April 2027 (flight, mileage, per diem, hotel, parking).



Unallowable Expenses

NOFO page 34

- Alcoholic beverages
- Entertainment costs
- Promotional give away items such as tote bags, coffee mugs, t-shirts, etc.
- Incentives such as gift certificates, cash, etc. given to entice participation in meetings, surveys, and other events
- Rent for grantee owned facilities
- Award ceremonies
- Receptions
- Application writing costs
- Meals – there are exceptions





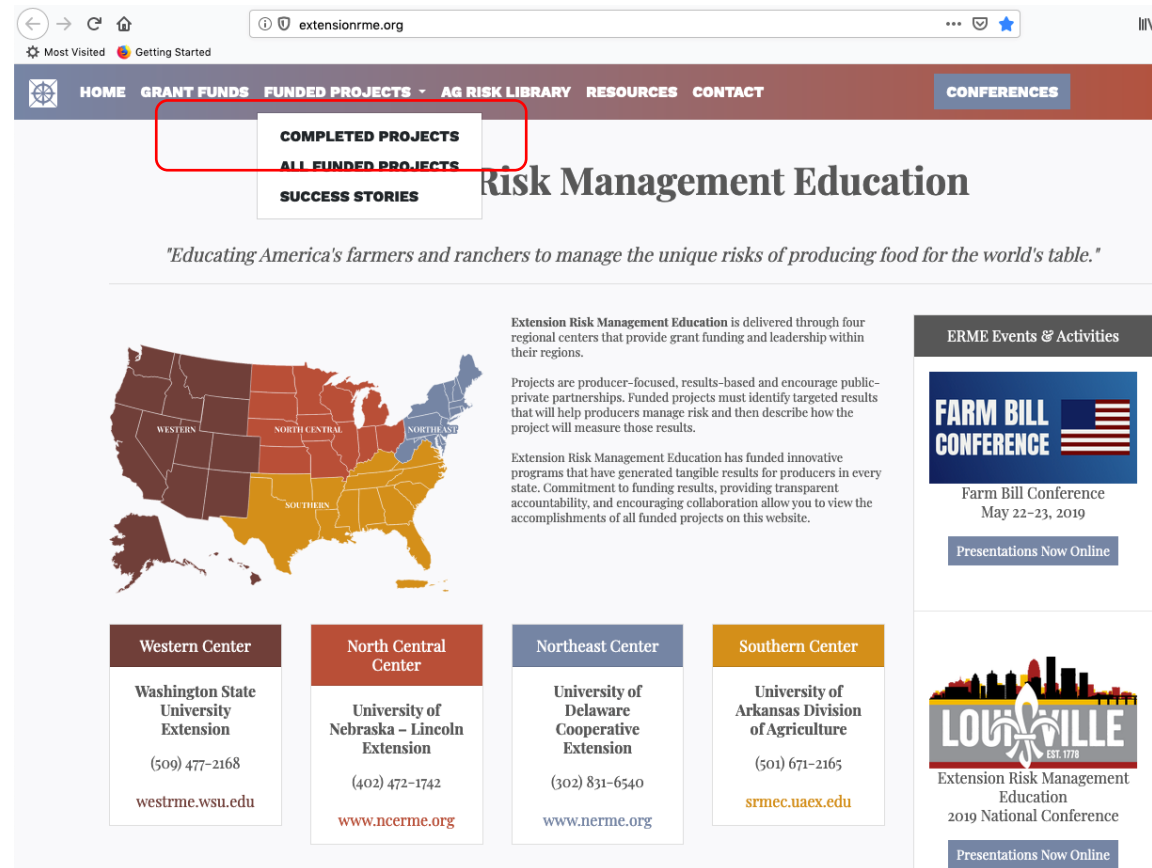
Website Navigation



Review of Past Projects

For all the application opportunities

www.extensionrme.org



The screenshot shows the website extensionrme.org with a navigation bar containing links: HOME, GRANT FUNDS, FUNDED PROJECTS, AG RISK LIBRARY, RESOURCES, CONTACT, and CONFERENCES. A dropdown menu is open under 'FUNDED PROJECTS', showing options: COMPLETED PROJECTS (highlighted with a red box), ALL FUNDED PROJECTS, and SUCCESS STORIES. The main content area features the title 'Risk Management Education' and a quote: 'Educating America's farmers and ranchers to manage the unique risks of producing food for the world's table.' Below this is a map of the United States divided into four regions: WESTERN, NORTH CENTRAL, NORTH EAST, and SOUTHERN. To the right of the map, text describes the program: 'Extension Risk Management Education is delivered through four regional centers that provide grant funding and leadership within their regions. Projects are producer-focused, results-based and encourage public-private partnerships. Funded projects must identify targeted results that will help producers manage risk and then describe how the project will measure those results. Extension Risk Management Education has funded innovative programs that have generated tangible results for producers in every state. Commitment to funding results, providing transparent accountability, and encouraging collaboration allow you to view the accomplishments of all funded projects on this website.' Below the map are four boxes representing the regional centers: Western Center (Washington State University Extension, (509) 477-2168, westrme.wsu.edu), North Central Center (University of Nebraska - Lincoln Extension, (402) 472-1742, www.ncerme.org), Northeast Center (University of Delaware Cooperative Extension, (302) 831-6540, www.nerme.org), and Southern Center (University of Arkansas Division of Agriculture, (501) 671-2165, srmec.uaex.edu). On the right side, there are two event announcements: 'FARM BILL CONFERENCE' (May 22-23, 2019, Presentations Now Online) and 'LOUISVILLE' (Extension Risk Management Education 2019 National Conference, Presentations Now Online).



EXTENSION RISK MANAGEMENT EDUCATION

Review of Past Projects

Extension Risk Management Educat

extensionrme.org/Projects/CompletedProjects.aspx?e=0&i=0

Search

HOME GRANT FUNDS FUNDED PROJECTS AG RISK LIBRARY RESOURCES CONTACT

CONFERENCES

Completed Projects

View the specific results of Extension Risk Management Education Completed Projects.
Search projects from specific years, regions, states, or risk management education topics.

Search Criteria

Year(s): All

Region(s): All

State(s): All

Topic(s): All

Audience Group(s): All

Update Results

909 records found

Overview

Participation Summary

Keys To Success

Stories

Unexpected Results

Project Improvements

Results

Project Leaders

Expand All? ☒ No ☐ Yes

"Adding Value,Managing Risk"

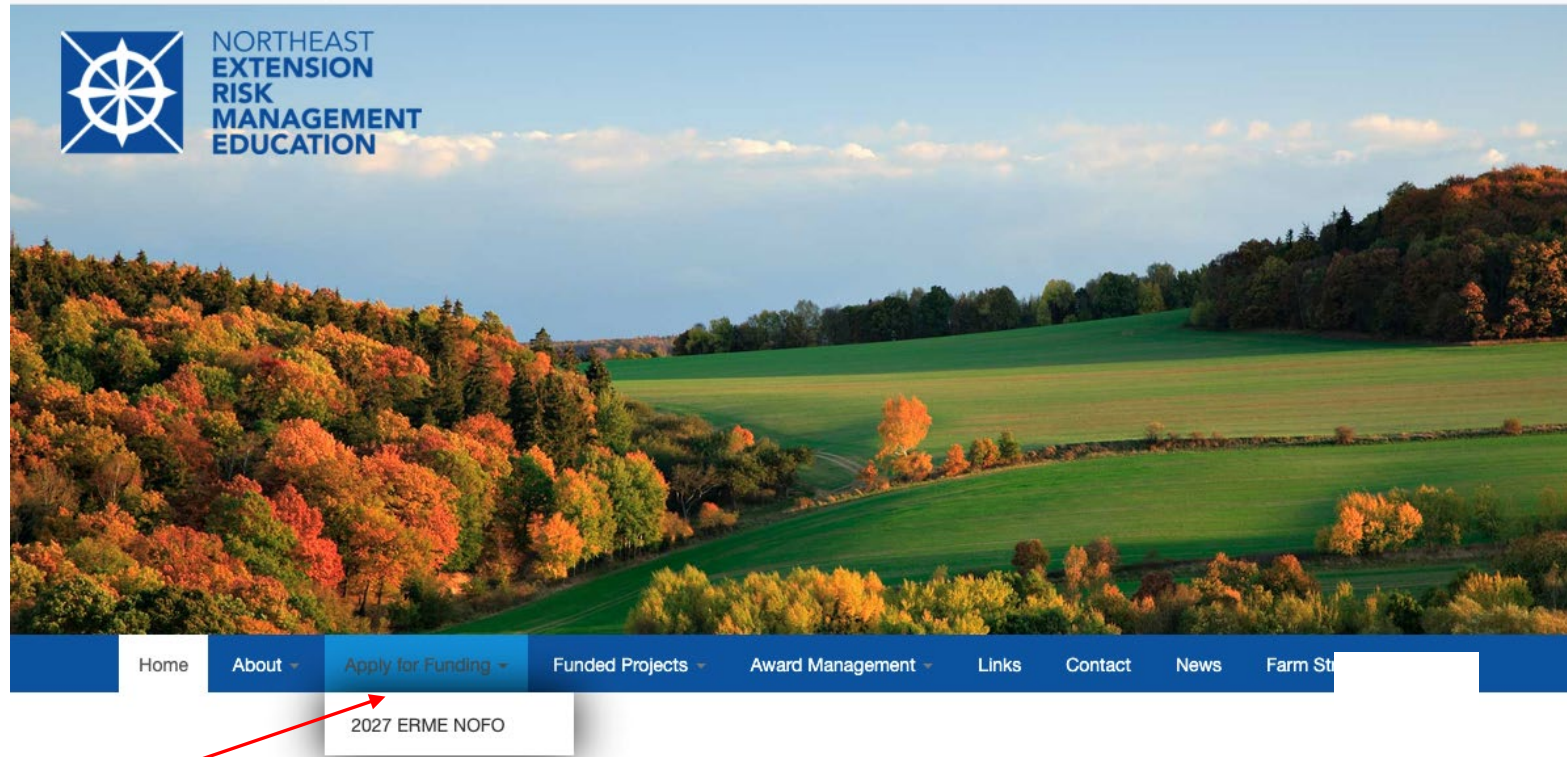
Award Amount: \$32,005
Institution: Taos County Economic Development Corporation
Project Director: Terrie Bad Hand (tcedc@tcedc.org)
Funding Opportunity: Western ERME - 2004 Competitive Grant Program
Summary
The "Adding Value, Managing Risk" project builds on the region's... More

"Commodity Marketing Education: Assisting Women to Increase Farm Profitability while Decreasing Price Risk"

Award Amount: \$10,000
Institution: Purdue Extension
Project Director: Kelly Easterday (keasterday@purdue.edu)
Funding Opportunity: North Central ERME - 2007 Competitive Grant Program



Access the Results Verification System through NERME website



Northeast Extension Risk Management Education Center



EXTENSION RISK MANAGEMENT EDUCATION

Access the Results Verification System through NERME website

Education,
Underutilized,
and Exploratory

This funding opportunity is specifically designated for the delivery of risk management education to agricultural producers who underutilize the Federal crop insurance program, with proposed educational programming that aligns with one or more of the five areas of risk: production, marketing, financial, legal or human. The maximum amount of requested funding shall not exceed **\$100,000** for 18-month projects to be conducted between **April 1, 2027 and September 30, 2028**. The Northeast Center anticipates funding 7-10 new grants from this announcement, subject to the availability of funds and the quality of applications received.

How to Apply

1. Notice of Funding Opportunity (NOFO): Download and read the [2027 Northeast ERME NOFO](#) thoroughly depending on your plans for submission.
2. Resources: View the [Application Resources](#) which have been developed to help applicants prepare a successful proposal, and which provide a full explanation for every item requested in the application. Applicants are especially encouraged to utilize the Application Tutorial.
3. Registration Information: If you are already registered in the RVS, skip to step 4. To register, use this link to access the [Extension Risk Management Education Results Verification System](#). Select "Create New Account" and complete the form in order to create a new account. A registration confirmation containing a link back into the system will be sent via email. (If you do not receive the confirmation email within 15 minutes, please check your spam folder.) To complete your registration, visit the enclosed link.
4. RVS: Login to RVS using your email address and password, which will take you to the "My Projects" page. To begin a new Application, select "Start New Project Application" to see all available funding opportunities. Click the "Northeast ERME" tab to see all Northeast funding opportunities.
5. Category: Select the appropriate grant category and click "Apply for this Grant".
6. Enter the project information, including: Project Title; Project Director email, Institution Mailing Address, and Financial Contact. You will have the opportunity to edit or update this information once you have created the application.
7. Complete each section in the Table of Contents on the left sidebar and follow the Instructions accessible on each page of the application via the question mark (?) icon.

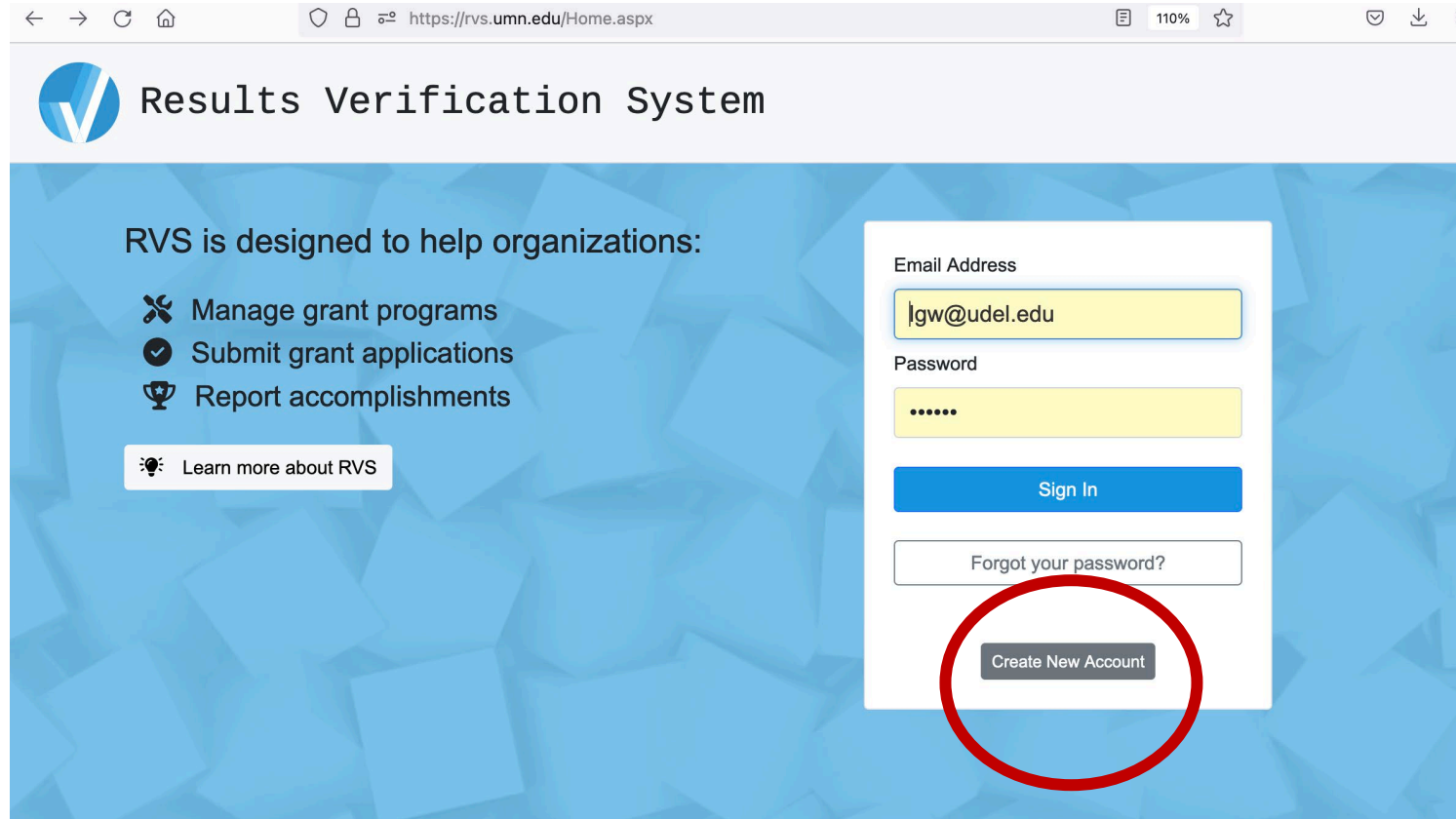
Whenever you wish to continue working on your Proposal, return to the [Extension Risk Management Education Results Verification System](#) and login. Your active projects will be listed on the "My Projects" page. You may edit your proposal by clicking on the pencil icon.

2027 Award Funding Timeline:



EXTENSION RISK MANAGEMENT EDUCATION

Application Initiation



Results Verification System

RVS is designed to help organizations:

- Manage grant programs
- Submit grant applications
- Report accomplishments

[Learn more about RVS](#)

Email Address
lgw@udel.edu

Password
.....

Sign In

[Forgot your password?](#)

Create New Account

Northeast Center:
<http://www.nerme.org/funding/apply-for-funding/>



Application Initiation



Results Verification System

 Admin Tools



 Start New Project Application

 My Projects  Evaluation Panels

	Year	Project	Project Director	Stage	Status	Funder
▶ 	2027	NERME - TEST - Exploratory	Michelle McCullough	Application	Due 11/12/2026 at 11/14/2024 (Eastern)	 NE
▶ 	2027	NERME - TEST - Education	Michelle McCullough	Application	Due 11/12/2026 at 5:00 PM (Eastern)	 NE
▶ 	2027	NERME - TEST	Michelle McCullough	Application	Due 11/12/2026 at 5:00 PM (Eastern)	 NE



EXTENSION RISK MANAGEMENT EDUCATION

Application Initiation

New Project Application

Step 1
Choose Funding Opportunity

Step 2
Initiate Application

Step 3
Enter Application

All Available Funding North Central ERME Northeast ERME Southern ERME Western ERME

NC North Central ERME 2027 Exploratory Projects ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant	NE Northeast ERME 2027 Exploratory Projects (\$10,000) ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant	S Southern ERME 2027 Exploratory Projects (\$10,000) ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant	W Western ERME 2027 Exploratory Projects (\$10,000) ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant
NC North Central ERME 2027 Risk Management Education Projects ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant	NE Northeast ERME 2027 Risk Management Education Projects (\$75,000) ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant	S Southern ERME 2027 Risk Management Education Projects (\$75,000) ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant	W Western ERME 2027 Risk Management Education Projects (\$75,000) ⌘ Grant Closes: 11/12/2026 Read the RFA Application Resources Apply for this Grant



Application Initiation



Results Verification System

[Admin Tools](#)



New Project Application



Step 1

Choose Funding Opportunity



Step 2

Initiate Application



Step 3

Enter Application

[All Available Funding](#)

[North Central ERME](#)

[Northeast ERME](#)

[Southern ERME](#)

[Western ERME](#)

Northeast ERME

2027 Exploratory Projects
(\$10,000)

⌘ Grant Closes: 11/12/2026

[Read the RFA](#) [Application Resources](#)

[Apply for this Grant](#)

Northeast ERME

2027 Risk Management
Education Projects
(\$75,000)

⌘ Grant Closes: 11/12/2026

[Read the RFA](#) [Application Resources](#)

[Apply for this Grant](#)

Northeast ERME

2027 Underutilization of
Crop Insurance Projects
(\$100,000)

⌘ Grant Closes: 11/12/2026

[Read the RFA](#) [Application Resources](#)

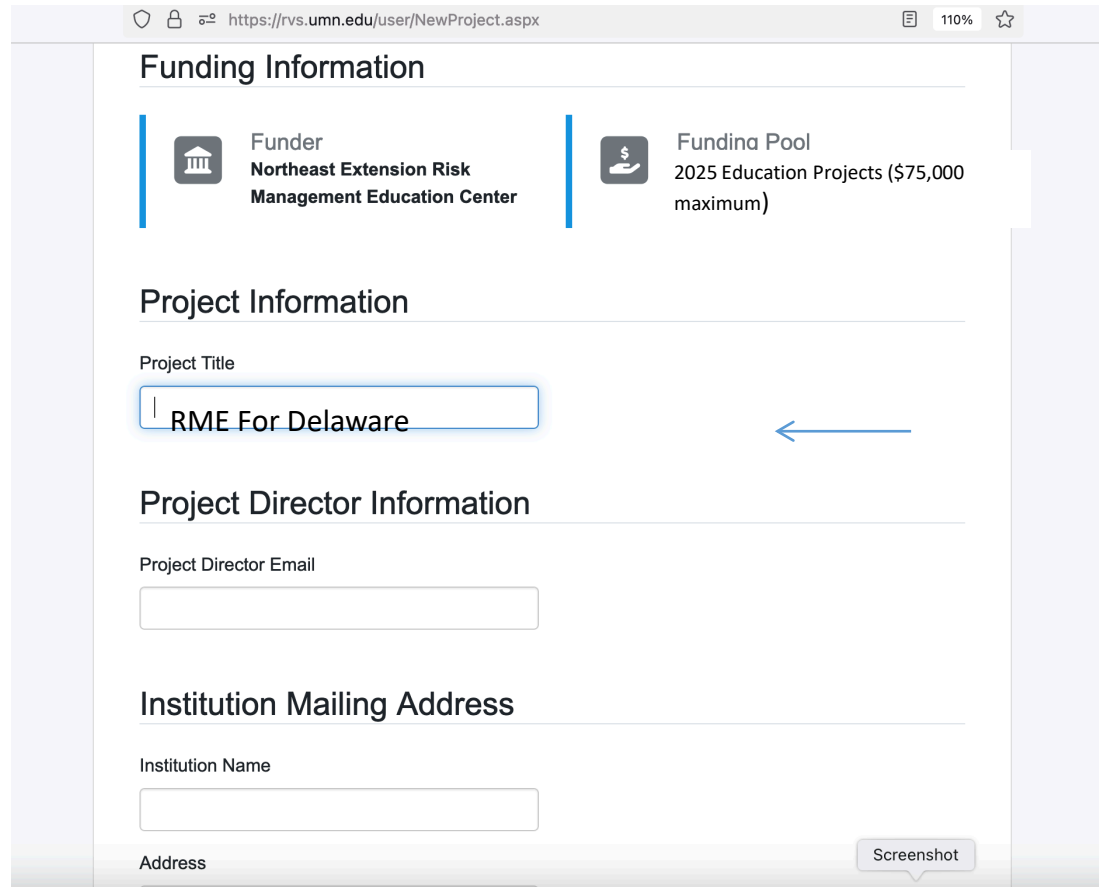
[Apply for this Grant](#)

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[Report Web Disability-Related Issue](#)



EXTENSION RISK MANAGEMENT EDUCATION

Starting the Application



The screenshot shows a web browser window with the URL <https://rvs.umn.edu/user/NewProject.aspx>. The page is titled "Funding Information" and contains two columns of information:

- Funder:** Northeast Extension Risk Management Education Center (indicated by a building icon).
- Funding Pool:** 2025 Education Projects (\$75,000 maximum) (indicated by a dollar sign icon).

Below this, the "Project Information" section includes a "Project Title" field with the text "RME For Delaware" entered. A blue arrow points to this field. The "Project Director Information" section has a "Project Director Email" field. The "Institution Mailing Address" section has an "Institution Name" field and an "Address" field. A "Screenshot" button is located at the bottom right of the form.



Starting the Application

Steps for
developing your
application

NE

Resources Print

NERME 2027 Test

Important Information Save Back Next

	Due on
Application	11/16/2023

System Information

Do not use the "forward" or "back" buttons of your browser. Your data will not be saved unless you use the system navigation.

You may enter your input sequentially, or click on any section on the left menu bar to input your information in the order you choose.

Instructions are available for each section of input by clicking on the question mark button located next to the section name.

Until you submit, you can return and edit it as frequently as you wish.

Funder Contact Information

Northeast Extension Risk Management Education Center
112 Townsend Hall
University of Delaware
Newark, DE 19716-2130
Phone: 302-831-6621
Email: mmccull@udel.edu
Website: http://www.nerme.org

Save Back Next

Use these
navigation
buttons



EXTENSION RISK MANAGEMENT EDUCATION

Completing & Submitting the Application

The screenshot shows a web browser window at the URL <https://rvs.umn.edu/user/ManageProject.aspx>. The interface includes a left-hand navigation menu with the following items: Audience Emphasis, Producer Demand, Organizational Capacity, Project Team, Project Collaborators, Tools and Curriculum, Review Past Projects, Additional Regions, Budget, Budget Narrative, Required Documents, and Final Checklist. The main content area is titled "System Information" and contains instructions: "Do not use the 'forward' or 'back' buttons of your browser. Your data will not be saved unless you use the system navigation." and "You may enter your input sequentially, or click on any section on the left menu bar to input your information in the order you choose." It also states, "Instructions are available for each section of input by clicking on the question mark button located next to the section name." and "Until you submit, you can return and edit it as frequently as you wish." To the right of the main content is a "Funder Contact Information" section with the following details: Northeast Extension Risk Management Education Center, 112 Townsend Hall, University of Delaware, Newark, DE 19716-2130, Phone: 302-831-6621, Email: mmccull@udel.edu, and Website: <http://www.nerme.org>. At the bottom of the page, there are two buttons circled in orange: a green "Save and Exit" button and an orange "Submit" button with a checkmark icon. Additionally, a "Save" button with a floppy disk icon and "Back" and "Next" buttons are circled in orange on the right side of the page. The footer contains the text: "© 2022 Regents of the [University of Minnesota](#). All rights reserved. The University of Minnesota is an equal opportunity educator and employer. [Privacy Statement](#)".



Application Process

- Deadline: 5:00 PM EST, 11/12/26
- Applications reviewed by Advisory Council
- Notifications announced by 2/12/2027
- Administrative budget review and issue of sub-awards by 4/1/27



Project Timeline

18 Month Award

- Start date April 1, 2027
- End date September 30, 2028
- Quarterly progress reports & final report
- Apply: www.nerme.org



Resources and Help

How to Apply

1. RFA: Download and read the [2024 Northeast ERME RFA](#) thoroughly depending on your
2. Resources: View the [Application Resources](#) which have been developed to help applicants create a successful proposal, and which provide a full explanation for every item requested in the RFA. Applicants are especially encouraged to utilize the Application Tutorial.
3. Registration Information: If you are already registered in the RVS, skip to step 4. To register, access the [Extension Risk Management Education Results Verification System](#). Select "Create New Account" and complete the form in order to create a new account. A registration confirmation email will be sent via email. (If you do not receive the confirmation email within 15 minutes, check your spam folder.) To complete your registration, visit the enclosed link.
4. RVS: Login to RVS using your email address and password, which will take you to the "My Projects" page. To begin a new Application, select "Start New Project Application" to see all available funding opportunities. The "Northeast ERME" tab will show all Northeast funding opportunities.
5. Category: Select the appropriate grant category and click "Apply for this Grant".
6. Enter the project information, including: Project Title; Project Director email, Institution Mailing Address, and Financial Contact. You will have the opportunity to edit or update this information once you have created the application.
7. Complete each section in the Table of Contents on the left sidebar and follow the Instructions accessible on each page of the application via the question mark (?) icon.

Whenever you wish to continue working on your Proposal, return to the [Extension Risk Management Education Results Verification System](#) and login. Your active projects will be listed on the "My Projects" page. You may edit your proposal by clicking on the pencil icon.

Results Verification System (RVS) Resources

In order to save information in the form, you need to first download the document locally or to a network drive. If you edit the information in the browser window in which it appears, your changes will not be saved.

Click the name of the document you wish to download. The form will open in another browser window. You may see a message that says "Please wait..." - you may proceed to download the file. From here, click the download button in the upper, right-hand corner of the screen (a down arrow). This will bring up the standard dialog box with your local and network save options. Save the PDF in this location.

Once saved, exit out of the browser window and open the PDF on your machine. From this point on, you should be able to edit and save the file as needed without worrying about losing your changes.

- Application Tutorial
- Application Tutorial - Underserved Audience Funding Opportunity
- Reporting Tutorial
- ERME Budget Form
- ERME Budget & Budget Narrative Instructions
- ERME Sample Budget Narrative
- ERME Cover Sheet (SF 424)
- ERME Cover Sheet Instructions
- RFA Definitions

Results Verification System

Admin Tools

Resources

Print

RME for Delaware

Project Information

Save

Back

Next

Funder

Northeast Extension Risk Management Education Center

Funding Pool

2023 Standard Education Projects (\$50,000 maximum)

Project Title

RME for Delaware

Project ID: 15104

Institution Mailing Address

Screenshot

Help/Instructions ??



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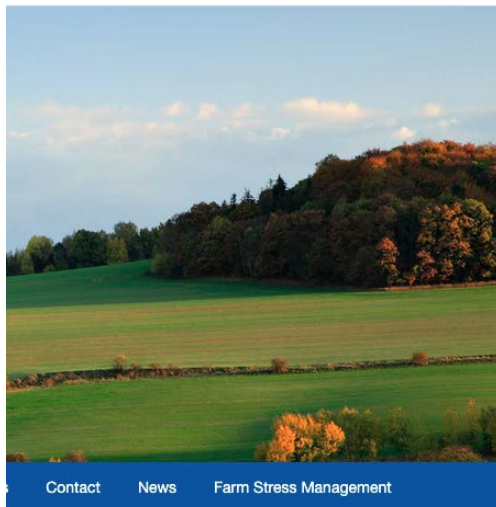
*This material is based upon work supported by USDA/NIFA
under Award Number 2026 – XXXXX - XXXXX*



National Institute of Food and Agriculture
U.S. DEPARTMENT OF AGRICULTURE

This number will be assigned at a later date.





Education Center



Recent News

- [2027 ERME NOFO – Now open](#)
- [2027 ERME National Conference – April 13-15, 2027 – Baltimore, MD – Save the Date](#)
- [2026 ERME National Conference – April 14-16, 2026 – Salt Lake City, Utah – Presentations available now.](#)
- [Northeast Extension Risk Management Education Storymap](#)

ERME National Conference 2027

Baltimore, Maryland
April 13–15, 2027



The 2027 Extension Risk Management Education National Conference will bring together public and private sector educators, crop insurance agents, lenders, and other agricultural professionals to share ongoing and emerging successful risk management education efforts that target agricultural producers and their families. Conference participants will learn about what is working to help producers effectively manage the financial, production, marketing, legal and human risks associated with their agribusinesses. This conference will be held in-person in Baltimore, MD on April 13–15, 2027.



EXTENSION RISK MANAGEMENT EDUCATION

Drop-in Q & A

- Monday afternoons 2:00 – 3:00
 - October 5
 - October 12
 - October 19
 - October 26
 - November 2
 - November 9

<https://udel.zoom.us/j/94956509099>

Password: 640407



