



**NORTHEAST  
EXTENSION  
RISK  
MANAGEMENT  
EDUCATION**



National Institute of Food and Agriculture  
U.S. DEPARTMENT OF AGRICULTURE

# Competitive Grants Applicant Training Webinar

Wednesday, October 6th

1:00 p.m.



**EXTENSION RISK MANAGEMENT EDUCATION**



NORTHEAST  
EXTENSION  
RISK  
MANAGEMENT  
EDUCATION

## Competitive Grants Applicant Training Webinar

- 2022 Education Grants
- 2022 Producers Underserved by Crop Insurance Grants

*Application Deadline: November 18, 2021*



EXTENSION RISK MANAGEMENT EDUCATION



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## Competitive Grants Applicant Training Webinar

Participants' microphones should be muted.  
Please use the chat function to ask questions.  
Questions will be answered at designated times.



**EXTENSION RISK MANAGEMENT EDUCATION**

# What will be covered?

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- Extension Risk Management Education Overview
- Northeast ERME Overview
- Request for Applications and regional priorities:
  - Education Projects
  - Producers Underserved Crop Insurance Projects
- Evaluation Criteria
- Website Navigation
- Completing the Proposal



# ERME Overview

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- Legislative mandate in Agricultural Risk Protection Act of 2000
- Education for producers in the “full range of risk management activities”



# ERME Mission

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Educating America's farmers and ranchers to manage the unique risks of producing food for the world's table.

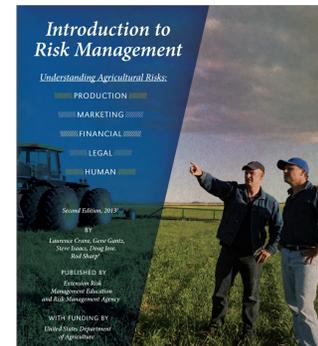


**EXTENSION RISK MANAGEMENT EDUCATION**

# ERME Risk Categories

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- Risk, specifically agricultural risk, falls into 5 categories for the purpose of the ERME program:
  - Financial
  - Legal
  - Marketing
  - Human
  - Production
- ERME funds programs that are designed to **educate** producers about risk management tools and strategies so **they can achieve specified risk management results.**



# Definitions of Risk Categories

**Production Risk** – Any production-related activity or event with a range of possible outcomes which could limit ag producers' ability to achieve their financial goals is a production risk.

**Marketing Risk** – Marketing is the part of a farm business that transforms production activities into financial success. Marketing risk is any market related activity or event that leads to the variability of prices ag producers receive for their products or pay for production inputs.

**Financial Risk** – Financial risk encompasses those risks that threaten the financial health of the business, including: 1) Capital cost and availability; 2) Ability to meet on-time cash flow needs; 3) Ability to maintain and grow equity; and 4) Ability to absorb short-term financial shocks.

**Legal Risk** – Legal risk involves commitments that have legal implications, such as production activities that fail to take appropriate safety precautions, marketing products which can involve contract laws and human issues dealing with employer/employee rules.

**Human Risk** – Human risk management is the ability to keep all people who are involved in the business safe, satisfied and productive such as: 1) Human health and well-being; 2) Family and business relationships; 3) Employee management; and 4) Transition planning.



# Aspirational Goals

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Area of Risk	Aspirational Goal
Production Risk	Enhance understanding of yield variability, insurance products, technology, diversification and management systems to control costs and improve farm or ranch income.
Marketing Risk	Improve producer understanding and use of commodity price risk management, product (niche) marketing strategies, differentiated (branding) marketing focus and relationship marketing to enhance farm or ranch viability.
Financial Risk	Grow farmer and rancher capacity to address strategic business planning, production cost management, recordkeeping analysis, asset management and financial planning to enhance cash flow, profitability and financial performance.
Legal Risk	Cultivate farmer and rancher ability to address business organization, contracts, regulatory policies and liability issues to manage businesses' legal risk exposure.
Human Risk	Develop farmer and rancher understanding of employee recruitment, retention and management; internal and external business communication; business transition and farm safety systems to improve business and worker success.

\*refer to page 5 of the ERME RFA



# What are Proposed Risk Management Results?

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- Measurable and verifiable risk management actions that participants understand, analyze, develop, decide or implement
- Within six to 18 months
- With long-term impacts



# What are Long-Term Impacts?

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- Projects that help participants learn, achieve, or apply “best risk management practices”.
- Methods and indicators that measure the use of these practices help document the potential for long-term impact.



# ERME Awards

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A grant awarded is **an investment** made by the ERME program to help producers achieve the proposed risk management results.



# ERME Return on Investment

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Return on Investment is defined as (documented\*) changed behavior or actions taken by participants resulting in increased ability to manage risk.

\*Documented participants actions or behavior changes are reported as results and as success stories.





**EXTENSION RISK MANAGEMENT EDUCATION**

# Northeast Extension Risk Management Education Center (NERME)

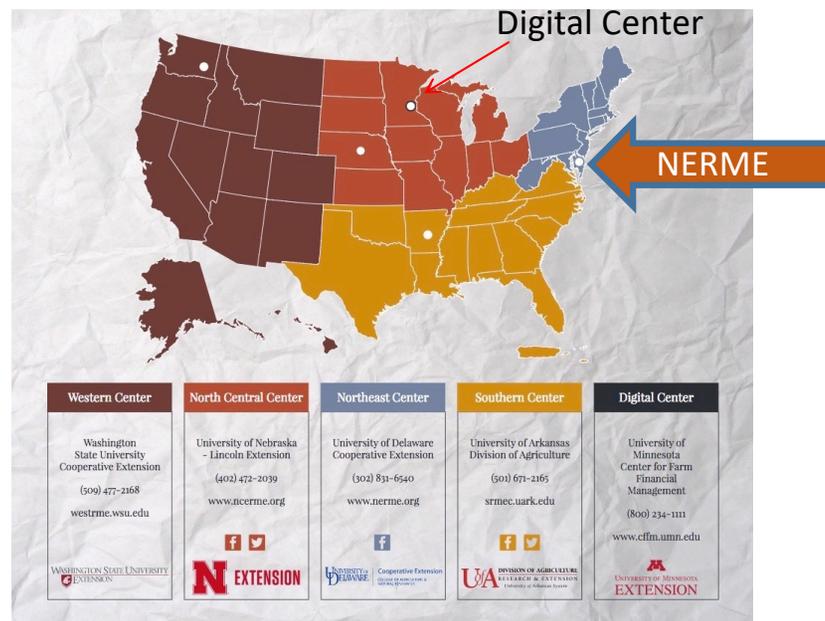
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- One of four regional ERME Centers across the U.S.
- University of Delaware, College of Ag & Natural Resources
- Administers a competitive grants program in the 12 states and the District of Columbia
- Supported by funding from USDA National Institute of Food and Agriculture (NIFA).



**EXTENSION RISK MANAGEMENT EDUCATION**

# Northeast Extension Risk Management Education Center



**EXTENSION RISK MANAGEMENT EDUCATION**

# Northeast Extension Risk Management Education Center

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The Northeast Extension Risk Management Education Center serves 12 states:

Connecticut, Delaware, Maine, Maryland, Massachusetts, New  
Hampshire, New Jersey, New York, Pennsylvania, Rhode  
Island, Vermont, West Virginia **and** the District of Columbia.



**EXTENSION RISK MANAGEMENT EDUCATION**

# Northeast Extension Risk Management Education Center

Laurie Wolinski – Director – [lgw@udel.edu](mailto:lgw@udel.edu)

Michelle McCullough – Program Coordinator – [mmccull@udel.edu](mailto:mmccull@udel.edu)

Jill Shilling – Administrative Assistant – [jilshill@udel.edu](mailto:jilshill@udel.edu)



EXTENSION RISK MANAGEMENT EDUCATION

# Request for Applications



EXTENSION RISK MANAGEMENT EDUCATION

# Request for Applications (3 choices)

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## 2022 Education Applications

- Standard Educational Project Applications - Up to \$50,000
- Exploratory Project Applications - Up to \$5,000

2022 ERME Producers Underserved by Crop Insurance Project Applications - Up to \$100,000



# Request for Applications

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## 2022 ERME RFA

- 1) Standard Education Projects: Projects can address any of the five risk areas (up to \$50,000)
  - Programs should help participants mitigate potential risk.
  - Include emphasis on the Northeast Center regional priorities.



# Request for Applications

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## 2022 ERME RFA

- 2) Exploratory Projects for planning, capacity building, or piloting efforts (up to \$5,000)
- Intended to support planning, development, or pilot project activities that have a goal of establishing an educational program, delivery plan, and collaborative effort leading to a project and that could be proposed for competitive grant funding in the future.



# Request for Applications

## 2021 ERME Producers Underserved by Crop Insurance RFA (up to \$100,000)

- Applicants must articulate the primary source(s) of risk faced by their target audience and develop training activities that will help those producers take specific actions that generate measurable results from managing these risks.
- Proposed educational programming should align with one or more of the five areas of risk.



## What does Underserved by Crop Insurance mean?

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This program aspires to enhance farm and ranch profitability and economic viability by enabling producers underserved by crop insurance to successfully manage these risks. Proposed educational programming should align with one or more of the five areas of risk. **Key objectives are to help producers who are underserved by crop insurance** understand the risks inherent in their operation, the methods and tools available to mitigate these risks, how to effectively use these methods and tools, and how to manage risk by implementing these methods and tools.



# What does Underserved by Crop Insurance mean?

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Applicants must be able to **define the producers** that are underserved by the Federal crop insurance program and **describe why there is a low level of crop insurance participation and availability**; why existing crop insurance products do not provide an effective risk management tool; or why these producer types are not normally reached through typical risk management tools or education offerings.



# What does Underserved by Crop Insurance mean?

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This might include the following producer groups:

1. beginning farmers or ranchers;
2. veteran farmers or ranchers;
3. socially disadvantaged farmers or ranchers\*;
4. farmers and ranchers using dairy risk management policies or plans for coverage.

\*The USDA defines socially disadvantaged farmers and ranchers (SDFRs) as **those belonging to groups that have been subject to racial or ethnic prejudice**. SDFRs include farmers who are Black or African American, American Indian or Alaska Native, Hispanic or Latino, and Asian or Pacific Islander. For some but not all USDA programs, the SDFR category also includes women. ERME includes women in the definition.



# Regional Priorities

Stakeholder Input  
Advisory Council Recommendations



**EXTENSION RISK MANAGEMENT EDUCATION**

## 2022 ERME RFA Regional Priorities

Education programs that build business knowledge and resiliency to mitigate the effects of family emergencies, natural disasters (including extreme weather and climate variability), regulations, economic conditions, and other unpredictable events are priority topics. Specific topics might include:

Awareness of USDA Programs

Sustainability within farm families

Leadership and Labor Management Training  
for Developing Farm Managers

Marketing

Legal Risk

Financial Literacy and Recordkeeping

Urban Ag

Water Management, Disease and Invasive  
Species

Diversification of Ag Businesses



## 2022 ERME Producers Underserved by Crop Insurance RFA Regional Priorities

This ERME funding is specifically designated for the delivery of risk management education to **agricultural producers underserved by crop insurance**, including producers of specialty crops and diversified operations, and users of dairy risk management policies and programs.

Awareness of USDA Programs

Programs targeted toward beginning producers, socially disadvantaged and specialty crop producers

Efforts to increase accurate and effective recordkeeping practices



**EXTENSION RISK MANAGEMENT EDUCATION**

# Regional Priorities

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## Longevity of resources developed utilizing grant funds

While ERME funds are not generally used for development of resources, there are situations where that type of activity receives funding, because it has an immediate educational value and use.

If this type of activity is included in the application and some significant portion of the budget is designated for product development, the Advisory Council would encourage applicants to include a statement regarding longevity of the product to be developed and potential for wide application.



# Evaluation Criteria



EXTENSION RISK MANAGEMENT EDUCATION

## Evaluation Criteria

ERME Educational Application Pages 20 - 21			Underserved Applications Page 21
Proposed Results	40%		40%
Regional Priorities	10%		10%
Results Verification	10%		10%
Producer Demand	15%		20%
Team/Organizational Capacity & Collaborators	15%		15%
Review of Past Project, Innovative Approach & Wide Application	10%		5%
			Proposed Results
			Regional Priorities
			Results Verification
			Underserved Audience
			Team/Organizational Capacity & Collaborators
			Innovative Approach & Wide Application



# Evaluation Criteria

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## Proposed Results – 40%

- Single most important factor in funding decisions
- Clear statement of what you “anticipate producers will understand, analyze, develop, decide or implement”
- *Realistic and attainable* estimated producer numbers
- Relative level of rigor associated with producer actions
- Specific, measurable and verifiable



# Evaluation Criteria

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## A closer look at proposed results

- What is the goal or what will producers achieve as a result of being exposed to this risk management education?
- What is the producer action?
  - Understand, Analyze, Develop, Decide, Implement
  - “Understand” is the weakest action; “Implement” is the strongest action



# Evaluation Criteria

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## A closer look at proposed results

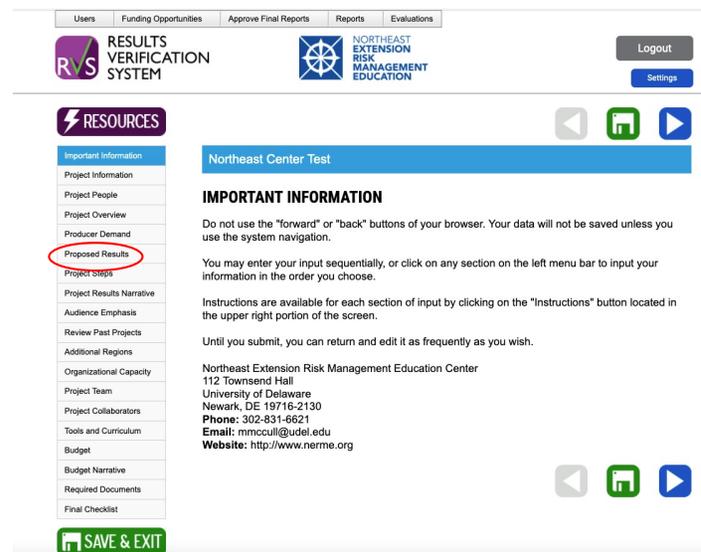
- What is farm or ranch economic viability?
  - Improved profitability
  - Increased opportunities for equity growth over time
  - Sustainability
- When considering how many proposed results are needed for a good application...*more does not equal better.*



# Evaluation Criteria

## A closer look at proposed results

Proposed results are supported by the project steps. Projects steps should not be confused with proposed results. However, the project steps assist project directors toward seeing producers achieve the proposed results.



The screenshot displays the RVS interface for the 'Northeast Center Test'. The left sidebar menu includes 'Proposed Results', which is circled in red. The main content area is titled 'IMPORTANT INFORMATION' and contains the following text:

Do not use the "forward" or "back" buttons of your browser. Your data will not be saved unless you use the system navigation.

You may enter your input sequentially, or click on any section on the left menu bar to input your information in the order you choose.

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Newark, DE 19716-2130  
Phone: 302-831-6621  
Email: mmccull@udel.edu  
Website: http://www.nerme.org



# Evaluation Criteria

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## Examples of well-written proposed results:

### *Educating Farmers on Avoiding Risks in Farm Labor Law Compliance*

- Participants will **understand** risks related to labor law compliance and resources for support in addressing labor law issues. (Estimated number = 100).
- Participants will **analyze** their liability exposure, employment classifications, and insurance coverage for agricultural workers. (Estimated number = 60).
- Participants will **analyze** potential improvements and assess changes they can make in their farm labor practices. (Estimated number = 60).
- Participants will **decide** whether to continue with a non-formal employment relationship (internship or apprenticeship), modify it to meet criteria, or whether to hire wage workers. (Estimated number = 30).
- Participants will **implement** at least one identified human resource management strategy to reduce legal and human resource risks. (Estimated number = 60).
- Participants will access one-on-one legal guidance from Legal Food Hub attorneys to develop individualized human resource management plans and address compliance. (**Implement**) (Estimated number = 20).



# Evaluation Criteria

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These are **NOT** risk management results:

- Producers will attend a workshop on...
- Project will develop a workbook.
- Educators will be trained to deliver the program.
- An end-of-workshop evaluation will be conducted.
- The Final Report will be submitted.



# Evaluation Criteria

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## Results Verification– 10%

How effective is the plan for evaluating and tracking producer progress toward achieving the proposed results?

- How and when will results be measured?
- How will you verify risk management results were achieved?
- How will you establish & identify indicators for long-term results?



# Evaluation Criteria

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## Regional Priorities – 10%

Applications will be evaluated on the degree to which proposed results address regional priorities.

Regional Priorities are listed in the RFAs in the following pages:

[2022 ERME Educational Application – pages 9 - 10](#)

[2022 Underserved Applications – page 10](#)



# Evaluation Criteria

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## Producer Demand - 15%

- Document the willingness of producers to participate, utilizing for example:
  - survey results
  - follow-up evaluations from prior workshops
  - benchmark information on participants' knowledge level and attitude
- A statement of risk management needs without any evidence of actual producer demand will *not* meet the requirements of this criterion.

## Underserved Audience- 20%

- Applicant must define who the producers are that are underserved by crop insurance.
- Explain why there is a low level of crop insurance participation and availability.
- Explain why existing crop insurance products do not provide an effective risk management tool.
- Describe why these producer types are not normally reached through other risk management tools or educational.



# Evaluation Criteria

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## Team/Organizational Capacity & Collaborators – 15%

Equal value attributed to team/organization and collaborators

- Skills, knowledge, and experience of team and organization to effectively deliver risk management education projects.
- Evaluate how well-engaged collaborating public or private organizations will increase the likelihood of farmer/rancher participation. Will collaborators increase likelihood of farmer/rancher participation and strengthen the project?



# Evaluation Criteria

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Review of Past Projects, Innovative Approach & Wide Application – 10%	Innovative Approach & Wide Application – 5%
<ul style="list-style-type: none"><li>• Innovative approaches to develop or deliver training, materials, or tools.</li><li>• The ability to build upon or collaborate with at least two previously funded ERME projects <i>or</i> alternatively, how it is a unique and innovative project.</li><li>• Can the program and techniques be applied elsewhere?</li><li>• Can materials and techniques be adapted to other situations?</li></ul>	<ul style="list-style-type: none"><li>• The extent to which the project employs innovative approaches to develop or deliver training, materials, or tools;</li><li>• How is it a totally unique and innovative project?</li><li>• The extent to which the proposed might have wide application, including adapting materials to specialized audiences, marketing a promotions techniques, eliciting high interest in crop insurance strategies with new methodologies.</li></ul>





**EXTENSION RISK MANAGEMENT EDUCATION**

# Website Navigation



EXTENSION RISK MANAGEMENT EDUCATION

# Review of Past Projects For Education Applications Only

[www.extensionrme.org](http://www.extensionrme.org)

The screenshot shows the website's navigation bar with links for HOME, GRANT FUNDS, FUNDED PROJECTS (highlighted with a red box), AG RISK LIBRARY, RESOURCES, CONTACT, and CONFERENCES. Below the navigation is a dropdown menu with options: COMPLETED PROJECTS, ALL FUNDED PROJECTS, and SUCCESS STORIES. The main heading is "Risk Management Education" with the tagline "Educating America's farmers and ranchers to manage the unique risks of producing food for the world's table." A map of the United States is divided into four regional centers: Western, North Central, Northeast, and Southern. Text describes the regional delivery of ERME and lists funded projects. On the right, there are sections for "ERME Events & Activities" featuring the "FARM BILL CONFERENCE" (May 22-23, 2019) and the "LOUISVILLE" 2019 National Conference.

Western Center	North Central Center	Northeast Center	Southern Center
Washington State University Extension (509) 477-2168 westrme.wsu.edu	University of Nebraska – Lincoln Extension (402) 472-1742 www.ncerme.org	University of Delaware Cooperative Extension (302) 831-6540 www.nerme.org	University of Arkansas Division of Agriculture (501) 671-2165 srmecc.uaex.edu



EXTENSION RISK MANAGEMENT EDUCATION

# Review of Past Projects

## For Education Applications Only

The screenshot shows a web browser window with the URL `extensionrme.org/Projects/CompletedProjects.aspx?e=0&i=0`. The page title is "Completed Projects". Below the title, there is a search criteria section with five dropdown menus: "Year(s): All", "Region(s): All", "State(s): All", "Topic(s): All", and "Audience Group(s): All". A green "Update Results" button is located below these menus. To the right of the search criteria, it says "909 records found". Below this, there are two rows of tabs: "Overview", "Participation Summary", "Keys To Success", "Stories", "Unexpected Results", "Project Improvements" in the first row, and "Results", "Project Leaders" in the second row. Below the tabs, there is an "Expand All?" section with radio buttons for "No" and "Yes". The main content area displays two project entries. The first entry is titled "Adding Value, Managing Risk" and includes details: Award Amount: \$32,005; Institution: Taos County Economic Development Corporation; Project Director: Terrie Bad Hand (tcedc@tcedc.org); Funding Opportunity: Western ERME - 2004 Competitive Grant Program. Below this is a "Summary" section with a "More" link. The second entry is titled "Commodity Marketing Education: Assisting Women to Increase Farm Profitability while Decreasing Price Risk" and includes details: Award Amount: \$10,000; Institution: Purdue Extension; Project Director: Kelly Easterday (keasterday@purdue.edu); Funding Opportunity: North Central ERME - 2007 Competitive Grant Program.



EXTENSION RISK MANAGEMENT EDUCATION

# Access the Results Verification System through NERME website



Northeast Extension Risk Management Education Center



**EXTENSION RISK MANAGEMENT EDUCATION**

# Access the Results Verification System through NERME website

## 2022 ERME Request for Applications – Now Open

Application Deadline are due by November 18, 2021

The Northeast Extension Risk Management Education Center, in conjunction with the North Central, Southern and Western regional ERME Centers, announces the availability of grant funds and requests the submission of applications. Awards will fund 18-month projects conducted April 1, 2022 – September 30, 2023

The Northeast Center will conduct an **Applicant Webinar covering the funding opportunities on October 6, 2021 at 1:00 PM EST**. Please join us to learn more about the RFAs and application process. There is no fee to participate, however please register by sending an email to [mmccull@udel.edu](mailto:mmccull@udel.edu). Information regarding how to join the webinar will be emailed to registered participants.

### How to Apply

1. Download and read the [Northeast Center's 2022 Request for Applications](#).
2. View the [Application Resources](#) that have been developed to help applicants prepare a successful proposal, and which provide an explanation for every item requested in the application. (If necessary, scroll down to "Results Verification System Resources"). Applicants are especially encouraged to utilize the Tutorial.
3. Registration Information: If you are a first-time applicant, use this link to access the [Extension Risk Management Education Results Verification System \(RVS\)](#). Select "Register" and complete the form in order to create a new account. A registration confirmation containing a link back into the system will be sent via email. (If you do not receive the confirmation email, please check your spam folder.) To complete your registration, you must return to the RVS utilizing the link enclosed in the email. Then, please follow steps 4-6 below to begin a new application.
4. If you have accessed the ERME Results Verification System during the past year, you should already be registered. Login to the [Extension Risk Management Education Results Verification System \(RVS\)](#) using your email address and password, which will take you to the "My Projects" page. To begin, select "Start New Application" (green button) and then "Northeast ERME" under "Active Funding Opportunities".
5. Select the appropriate grant category from the 3 options available, and again click the green "Start New Application" button. Then follow the "Instructions" accessible on each page of the application via the orange button.
6. If you are applying in the **Exploratory Projects** category, please click [here](#) for detailed information.

### Recent News

- [2022 ERME Request for Applications](#)
- [2021 Virtual ERME National Conference – Presentations Now Online](#)
- [Farm and Farm Family Risk and Resiliency Webinar](#)
- [2018 Farm Bill Education Conference – Presentations Now Online](#)
- [2019 ERME National Conference Louisville, KY – Presentations Now Online](#)
- [Strengthening Health and Farm & Ranch Vitality: Tools You Can Use Webinar](#)

Search



Education

Underserved

Exploratory



EXTENSION RISK MANAGEMENT EDUCATION

# Application Initiation



Register

**"THE NEW STANDARD FOR ONLINE REPORTING SYSTEMS."**



**Information flows** from the start of a proposal to the final report



**Applications focused** on results



**Easy-to-use reporting** web app

EMAIL ADDRESS

lgw@udel.edu

PASSWORD

.....

[Forgot your password?](#)

Keep me logged in

Log In

Northeast Center:  
<http://www.nerme.org/funding/apply-for-funding/>



EXTENSION RISK MANAGEMENT EDUCATION

# Application Initiation

Users Funding Opportunities Approve Final Reports Reports Evaluations

**RVS** RESULTS VERIFICATION SYSTEM

Logout  
Settings

Feedback

Start New Application

My Projects Projects to Evaluate

Funder	Project	Project Director	Year	Stage	Status
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# Application Initiation

Users Funding Opportunities Approve Final Reports Reports Evaluations

**RVS RESULTS VERIFICATION SYSTEM** Logout Settings

### NEW APPLICATION

← Back to My Projects

#### ACTIVE FUNDING OPPORTUNITIES

All Available Funding North Central ERME **Northeast ERME** Southern ERME Western ERME

#### All Funding Agencies

	2022 Education Projects	Application Resources	RFA	Start New Application
	2022 Education Projects	Application Resources	RFA	Start New Application
	2022 Education Projects	Application Resources	RFA	Start New Application
	2022 Exploratory Project	Application Resources	RFA	Start New Application
	2022 Exploratory Projects	Application Resources	RFA	Start New Application
	2022 Exploratory Projects (\$5,000 maximum)	Application Resources	RFA	Start New Application
	2022 Exploratory Projects (\$5,000 maximum)	Application Resources	RFA	Start New Application
	2022 Producers Underserved by Crop Insurance	Application Resources	RFA	Start New Application
	2022 Producers Underserved by Crop Insurance	Application Resources	RFA	Start New Application
	2022 Producers Underserved by Crop Insurance Projects	Application Resources	RFA	Start New Application
	2022 Standard Education Projects (\$50,000 maximum)	Application Resources	RFA	Start New Application
	2022 Underserved Projects	Application Resources	RFA	Start New Application



**EXTENSION RISK MANAGEMENT EDUCATION**

# Application Initiation

Users Funding Opportunities Approve Final Reports Reports Evaluations

  [Logout](#) [Settings](#)

## NEW APPLICATION

[← Back to My Projects](#)

### ACTIVE FUNDING OPPORTUNITIES

All Available Funding North Central ERME **Northeast ERME** Southern ERME Western ERME

**Northeast Extension Risk Management Education Center**

	2022 Standard Education Projects (\$50,000 maximum)	<a href="#">Application Resources</a>	<a href="#">RFA</a>	<a href="#">Start New Application</a>
	2022 Exploratory Projects (\$5,000 maximum)	<a href="#">Application Resources</a>	<a href="#">RFA</a>	<a href="#">Start New Application</a>
	2022 Producers Underserved by Crop Insurance	<a href="#">Application Resources</a>	<a href="#">RFA</a>	<a href="#">Start New Application</a>

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**EXTENSION RISK MANAGEMENT EDUCATION**

# Starting the Application

The screenshot shows a web browser window with the URL <https://rvs.umn.edu/user/NewProject.aspx>. The page features a navigation menu with 'Users', 'Funding Opportunities', 'Approve Final Reports', 'Reports', and 'Evaluations'. Logos for 'RESULTS VERIFICATION SYSTEM' and 'NORTHEAST EXTENSION RISK MANAGEMENT EDUCATION' are displayed, along with 'Logout' and 'Settings' buttons.

**START A NEW APPLICATION**

Funder: **Northeast Extension Risk Management Education Center**

Funding Pool: **2020 Producers Underserved by Crop Insurance** ←

Project Title

Project Director Email

2022 Standard Education Projects (\$50,000 maximum)

2022 Exploratory Projects (\$5,000 maximum)

2022 Producers Underserved by Crop Insurance

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# Starting the Application

Users Funding Opportunities Approve Final Reports Reports Evaluations

**RVS** RESULTS VERIFICATION SYSTEM

NORTHEAST EXTENSION RISK MANAGEMENT EDUCATION

Logout Settings

**RESOURCES**

Important Information  
Project Information  
Project People  
Project Overview  
Producer Demand  
Proposed Results  
Project Steps  
Project Results Narrative  
Audience Emphasis  
Review Past Projects  
Additional Regions  
Organizational Capacity  
Project Team  
Project Collaborators  
Tools and Curriculum  
Budget  
Budget Narrative  
Required Documents  
Final Checklist

**SAVE & EXIT**

## Northeast Center Test

### IMPORTANT INFORMATION

Do not use the "forward" or "back" buttons of your browser. Your data will not be saved unless you use the system navigation.

You may enter your input sequentially, or click on any section on the left menu bar to input your information in the order you choose.

Instructions are available for each section of input by clicking on the "Instructions" button located in the upper right portion of the screen.

Until you submit, you can return and edit it as frequently as you wish.

Northeast Extension Risk Management Education Center  
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University of Delaware  
Newark, DE 19716-2130  
**Phone:** 302-831-6621  
**Email:** mmccull@udel.edu  
**Website:** <http://www.nerme.org>



# Completing & Submitting the Application

**Important Information**

**Project Information**

Project Information

Project People

Project Overview

Producer Demand

Proposed Results

Project Steps

Project Results Narrative

Audience Emphasis

Review Past Projects

Additional Regions

Organizational Capacity

Project Team

Project Collaborators

Tools and Curriculum

Budget

Budget Narrative

Required Documents

Final Checklist

**SAVE & EXIT**

**VIEW WORD**

**VIEW PDF**

**SUBMIT**

**Northeast Center Test**

### IMPORTANT INFORMATION

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**Website:** <http://www.nerme.org>

Navigation icons: back, home, forward



# Application Process

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- Deadline: 5:00 PM EST, 11/18/21
- Applications reviewed by Advisory Council
- Notifications announced by 2/11/2022
- Administrative budget review and issue of sub-awards by 4/1/22



# Project Timeline

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## 18 Month Award

- Start date April 1, 2022
- End date September 30, 2023
- Quarterly progress reports & final report
- *No extensions!!*
- Apply: [www.nerme.org](http://www.nerme.org)



# Resources and Help

**2022 ERME Request for Applications – Now Open**

Application Deadline are due by November 18, 2021

The Northeast Extension Risk Management Education Center, in conjunction with the North Central, Southern and Western regional ERME Centers, announces the availability of grant funds and requests the submission of applications. Awards will fund 18-month projects conducted April 1, 2022 – September 30, 2023

The Northeast Center will conduct an **Applicant Webinar** covering the funding opportunities on **October 6, 2021 at 1:00 PM EST**. Please join us to learn more about the RFAs and application process. There is no fee to participate, however please register by sending an email to [mjoculi@udel.edu](mailto:mjoculi@udel.edu). Information regarding how to join the webinar will be emailed to registered participants.

**How to Apply**

1. Download and read the [Northeast Center's 2022 Request for Applications](#).
2. View the [Application Resources](#) that have been developed to help applicants prepare a successful proposal, which provide an explanation for every item requested in the application. (If necessary, scroll down to "Results Verification System Resources". Applicants are especially encouraged to utilize the Tutorial.)
3. Registration Information: If you are a first-time applicant, use this link to access the [Extension Risk Management Education Results Verification System \(RVS\)](#). Select "Register" and complete the form in order to create a new account. A registration confirmation containing a link back into the system will be sent via email. (If you do not

**Results Verification System (RVS) Resources**

In order to save information in the form, you need to first download the document locally or to a net browser window in which it appears, your changes will not be saved.

Click the name of the document you wish to download. The form will show as a downloaded file just below the browser window. When it does this, click the file name. It will open in another browser window. From here, click the download icon of the screen (a down arrow). This will bring up the standard dialog box with your local and network drives.

Once saved, exit out of the browser window and open the PDF on your machine. From this point on, you can save your information needed without worrying about losing your changes.

- [Application Tutorial](#)
- [Reporting Tutorial](#)
- [ERME Budget Form](#)
- [ERME Budget & Budget Narrative Instructions](#)
- [ERME Sample Budget Narrative](#)
- [ERME Cover Sheet \(SF 424\)](#)
- [ERME Cover Sheet Instructions](#)
- [Windows PDF Creator](#)
- [Apple PDF Creator](#)
- [RFA Definitions](#)

**RESULTS VERIFICATION SYSTEM**

**RESOURCES**

- Important Information
- Project Information
- Project People
- Project Overview
- Producer Demand
- Proposed Results
- Project Steps
- Project Results Narrative
- Audience Emphasis
- Review Past Projects
- Additional Regions
- Organizational Capacity

**NERME TEST**

**PROJECT INFORMATION**

Funder Northeast Extension Risk Management Education Center

Funding Pool 2020 Education Projects

Project ID 14214

Project Title NERME TEST

**PROJECT MAILING ADDRESS**

[Instructions](#)

Help/Instructions



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**NORTHEAST  
EXTENSION  
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